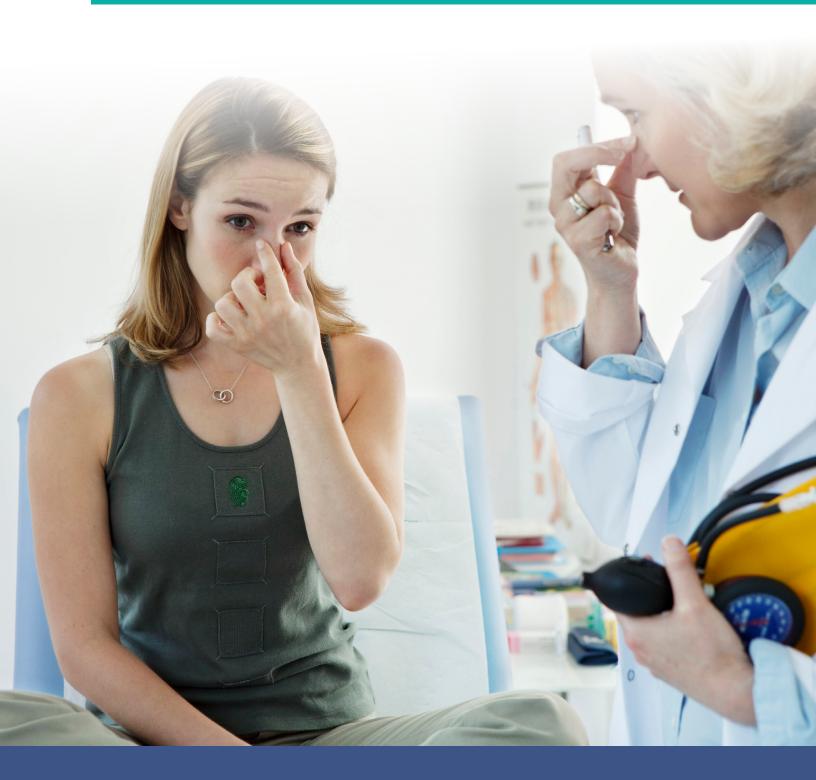
PUTTING POWER BACK IN THE PATIENT'S HANDS



BENEFITS OF INDEPENDENT ENT SURGERY CENTERS

TODAY'S RISING HEALTHCARE COST

In this age of rising healthcare costs more and more of the financial responsibility is falling on the patient.

Statistics show that 63% of patients have more than a \$1,000 deductible (that is the amount of money you must pay out of pocket before insurance will begin to pay).

On average, 23% of the amount allowed by the insurance company for any given procedure is the responsibility of the patient.

The average maximum out of pocket for a family is \$3,000. That is the amount of money the family must pay before the insurance will pay at 100% and often does not include the deductible.

WHERE A SERVICE IS PERFORMED CAN GREATLY AFFECT THE PRICE YOU PAY.

You can have the same surgery ordered or performed by the same physician but the cost can vary drastically based upon where the procedure is performed. This is true for many medical services.

Surgery Centers
offer cost savings
compared to hospitals!

WHAT IS AN INDEPENDENT ENT SURGERY CENTER?

An ENT physician is a medical specialist who is concerned with the diagnosis and treatment of disorders of the head and neck, including particularly the ears, nose, and throat. ENT doctors are also called otolaryngologists.

Many common ENT surgeries for adults and children are now performed on an outpatient basis.

- o Outpatient surgery is "same day" or ambulatory surgery for qualified patients who are expected to go home the same day.
- o If a hospital stay is required it is referred to an "inpatient" surgery at a hospital
- o Not all patients or procedures qualify for an outpatient surgery. There may be a medical history or specific complications better served by an extended patient stay in a hospital

Outpatient surgery can be performed either within a hospital's outpatient facility or an Independent Ambulatory Surgery Center (ASC). An Independent ASC is not affiliated with a hospital.



- o Outpatient surgery is increasingly popular due to advances in sedation, pain management and surgical techniques.
 - In 2017 there were 5,480 Medicare certified ASC's in the United States versus 5,564 registered hospitals
- o The average size of an ASC is 15,262 sq. ft. with 4 operating rooms.

<u>Independent Surgery Centers</u> provide quality and efficient care without the costly administrative and overhead costs of hospitals.



The most common ENT procedures done at outpatient surgery centers include:

o Tonsil & Adenoid removal

The two most common types of problems are recurring infections of the nose and/or throat and significant enlargement of the glands that can cause nasal obstruction. If not treatable with antibiotics, <u>removal of the tonsils or adenoids</u> may be recommended.

o Ear tube insertion

It's common for young children, especially under the age of 5, to experience painful ear infections. Many viral infections resolve themselves and bacterial infections are cared for with antibiotics. Chronic middle ear infections or fluid in the middle of the ear may lead to hearing loss. In these cases ear tubes may be recommended.

Short term tubes last about 6 months and fall out on their own. Long term tubes have flanges to secure them in place for an extended period of time.

o Nasal obstruction treatment to improve breathing

o Sinus surgery

Recurring acute sinusitis that won't respond to antibiotics, decongestants, nasal steroids sprays or antihistamines may <u>require surgery</u> to enlarge the openings that drain sinuses.

BENEFITS OF INDEPENDENT ENT SURGERY CENTERS

For patients that qualify, an Independent ENT Surgery Center provides high quality cost effective alternatives to hospital with significant advantages to the patient and family.

IMPROVED PATIENT OUTCOMES & EXPERIENCE

- Procedures performed at Independent ENT surgery centers are more efficient taking on average 25% less time than a hospital outpatient setting.
 - o Independent ENT surgery centers specialize in outpatient surgery and have set procedures
 - o They have a specialized nursing and support staff
 - o Surgery center physicians can handle procedures in a timely and efficient manner and are therefore more convenient and cost effective.
- Fast recovery as patients leave the same day
 - o After the procedure, patients are monitored until they can perform tasks required by the surgeon such as eat and drink without nausea, and having a manageable level of pain.
 - o Patients are not allowed to drive home and a family member or friend stays for a period of time
 - o A nurse calls the next day for follow-up and to answer any questions.
- The infection rate is often much less when performed in an independent surgery center than that of hospitals

COST SAVINGS

- Independent ENT Surgery Centers can be as much as 60% less than hospitals due to less administrative and overhead costs and their increased efficiency. This can offer significant savings to patients depending on the type of insurance they have.
- These <u>cost savings</u> come with equal or improved quality care.
- There is no difference in physician quality as surgeons typically have credentials to operate in both the hospital and independent surgery center

HIGH QUALITY INDIVIDUALIZED SERVICE

- Independent surgery centers focus on flexible and personalized care so the patients can recover in the comfort of their own home versus a stay in the hospital.
- The physicians, nurses and support staff will be very familiar with the patient's situation and medical background. There is direct communication with all parties involved.
- Surgery scheduling is very convenient and efficient.

Independent ENT Surgery Centers provide quality, convenient care with excellent patient outcomes & experiences with significant cost savings.



ABOUT THE OHIO SURGERY CENTER

For just over 20 years, the <u>Ohio Surgery Center</u> has been dedicated to providing the highest quality ENT surgical services for infants, children and adults. The Center's family and patient focused approach is intended to promote long term health and well-being by providing the best care possible.

The team uses modern, state of the art techniques to maximize patient outcomes in a safe, convenient, and cost effective environment. Nursing professionals have an average of more than 23 years of relevant clinical experience in both pediatric and adult surgical care.

Ohio Surgery Center specializes in treating common and complex pediatric/adolescent ENT problems including ear tube insertion, tonsillitis, adenoiditis and allergic rhinitis. The most common surgical procedures treating chronic adult problems include sinus surgery, adenoidectomy and removal of nasal polyps to provide relief from sinusitis or sleep apnea.

The <u>Ohio Surgery Center</u> is open Monday through Friday from 6:30am – 5:00pm, and is a Joint Commission accredited facility

LEARN MORE: info@ohiosurgerycenter.com